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COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF BANKING

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COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF BANKING, BUREAU OF COMPLIANCE AND LICENSING

v.

Docket No. 11 (ENF-CO)

CROSSROADS CAR SALES, INC.

CONSENT AGREEMENT AND ORDER

The Commonwealth of Pennsylvania, acting through the Department of Banking ("Department"), Bureau of Compliance and Licensing ("Bureau"), has reviewed the business practices of Crossroads Car Sales, Inc. ("Crossroads Car Sales"), and its officers, employees and directors. Based on the results of its review, the Bureau concludes that Crossroads Car Sales operated in violation of 69 P.S. § 601 et seq., the Motor Vehicle Sales Pinance Act. The parties to the above-captioned matter, in lieu of litigation, hereby stipulate that the following statements are true and correct in the settlement of the above-captioned matter and, intending to be legally bound, hereby agree to the terms of this Consent Agreement and Order ("Order").

BACKGROUND

- 1. The Department is the Commonwealth of Pennsylvania's administrative agency authorized and empowered to administer and enforce the Motor Vehicle Sales Finance Act.
- 2. The Bureau is primarily responsible for administering and enforcing the MVSFA for the Department.
- Crossroads Car Sales is a Pennsylvania Business Corporation located at 8428
 Route 104, Mount Pleasant Mills, Pennsylvania 17853-8748.

Unlicensed Period

- 4. The MVSFA requires anyone engaging in the business of an installment seller of motor vehicles under installment sales contracts to be licensed by the Department. 69 P.S. § 604.
- 5. The Department licensed Crossroads Car Sales as an Installment Seller, license no. 35002 through September 30, 2011.
- 6. The MVSFA requires installment sellers to submit a yearly renewal license application to the Department at least fifteen (15) days prior to October 1 of each year. 69 P.S. § 605.
- 7. Crossroads Car Sales failed to timely submit a license renewal application for license no. 35002 and the Department cancelled license no. 35002 on October 1, 2011. 69 P.S. § 605, 69 P.S. § 607D.
- . 8. On November 10, 2011, Crossroads Car Sales submitted a new application ("New Application") for an installment seller license.
- Crossroads Car Sales attached paperwork for five (5) installment contracts to its
 New Application.
- 10. Crossroads Car Sales was not licensed to enter into installment contracts when it entered into the five installment contracts between the cancellation of the prior license on October 1, 2011 and the approval of the new license on November 9, 2011.
- Upon receiving and reviewing Crossroads Car Sales' New Application, the
 Department granted Crossroads Car Sales a new installment seller license, license no. 36218.
- 12. Because the Department cancelled license no. 35002, the MVSFA prohibited Crossroads Car Sales from engaging in the "business of an installment seller of motor vehicles

under installment sales contracts" without first obtaining an installment seller license from the Department. 69 P.S. § 604(1).

Authority of the Department

- 13. The MVSFA grants the Department the authority to issue orders as may be necessary for the enforcement of the MVSFA. 69 P.S. § 637.1.
- 14. Section 610(A)(2) of the MVSFA states that the Department may revoke or suspend any license where "[t]he licensee has violated any provision of this act." 69 P.S. § 610(A)(2).
- 15. Section 637(D) of the MVSFA provides that "[a]ny person required to be licensed under this act that violates this act or directs a violation or who engages in any activity for which a license could be suspended or revoked under section 10 shall be subject to a civil penalty levied by the department of not more than two thousand dollars (\$2,000) for each offense," 69 P.S. § 637(D).

VIOLATION

16. Crossroads Car Sales is in violation of Section 604(1) of the MVSFA by engaging in the business of an installment seller while unlicensed. 69 P.S. § 604(1).

RELIEF

17. Fine. Crossroads Car Sales agrees to pay a fine of five hundred dollars (\$500) which shall be due and payable to the Department within thirty (30) days of the Effective Date of this Order as defined in paragraph 25. The fine payment shall be remitted by certified check or money order made payable to the "Department of Banking" and sent to the attention of Bureau of Compliance and Licensing, 17 N. 2nd Street, Suite 1300, Harrisburg, PA 17101.

18. <u>Corrective Measures</u>. Upon the Effective Date of the Order, Crossroads Car Sales shall not engage in the business of installment sales if at any time it should become unlicensed.

FURTHER PROVISIONS

- 19. Consent. Crossroads Car Sales hereby knowingly, willingly, voluntarily and irrevocably consents to the entry of this Order pursuant to the Bureau's order authority under the MVSFA and agrees that it understands all of the terms and conditions contained herein. Crossroads Car Sales, by voluntarily entering into this Order, waives any right to a hearing or appeal concerning the terms, conditions and/or penalties set forth in this Order.
- 20. <u>Publication and Release</u>. Crossroads Car Sales consents to the publication and release of this Order.
- 21. <u>Consumer Rights</u>. This Order shall not limit or impair a consumer's rights under the MVSFA. 69 P.S. § 635.
- 22. <u>Entire Agreement.</u> This Order contains the whole agreement between the parties. There are no other terms, obligations, covenants, representations, statements, conditions, or otherwise, of any kind whatsoever concerning this Order. This Order may be amended in writing by mutual agreement by the Bureau and Crossroads Car Sales.
- 23. <u>Binding Nature</u>. The Department, Crossroads Car Sales, and all officers, owners, directors, employees, heirs and assigns of Crossroads Car Sales intend to be and are legally bound by the terms of this Order.
- 24. <u>Counsel</u>. This Order is entered into by the parties upon full opportunity for legal advice from legal counsel.
- 25. <u>Effectiveness</u>. Crossroads Car Sales hereby stipulates and agrees that the Order shall become effective on the date that the Bureau executes the Order (the "Effective Date").

26. Other Enforcement Action.

- a. The Department reserves all of its rights, duties, and authority to enforce all statutes, rules and regulations under its jurisdiction against Crossroads Car Sales in the future regarding all matters not resolved by this Order.
- b. Crossroads Car Sales acknowledges and agrees that this Order is only binding upon the Department and not any other local, state or federal agency, department or office regarding matters within this Order.
- 27. <u>Authorization</u>. The parties below are authorized to execute this Order and legally bind their respective parties.
- 28. <u>Counterparts</u>. This Order may be executed in separate counterparts, by facsimile, and by PDF.
- 29. <u>Titles</u>. The titles used to identify the paragraphs of this document are for the convenience of reference only and do not control the interpretation of this document.

WHEREFORE, in consideration of the foregoing, including the recital paragraphs, the Department and Crossroads Car Sales, Inc. intending to be legally bound do hereby execute this Consent Agreement and Order.

FOR THE COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF BANKING BUREAU OF COMPLIANCE AND LICENSING

Robert Knaub, Administrator Bureau of Compliance and Licensing
Department of Banking
Date: $12/9/11$
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FOR CROSSROADS CAR SALES, INC.
(Officer Signature)
(Print Officer Name)
Partner (Title)

Date: 12/9/11